September 23, 2021

#### THE PHILIPPINE STOCK EXCHANGE

Philippine Stock Exchange Plaza 6<sup>th</sup> Floor, PSE Tower Bonifacio Global City, Taguig

Attention:

Ms. Janet A. Encarnacion

Head, Disclosure Department

Subject:

Final Report on the Disbursement of Proceeds from the Sale of Teleperformance

Cebu ("TP Cebu") to AREIT, Inc. ("AREIT")

Dear Ms. Encarnacion,

We are pleased to submit our first tranche of the Final Report on the Application of Proceeds from the Sale of TP Cebu to AREIT, Inc., duly certified by our external auditors, in compliance with the disclosure requirements of the Philippine Stock Exchange.

On September 24, 2020, Ayala Land, Inc. ("ALI") received net proceeds from Sale of TP Cebu amounting to Two Hundred Ninety Million Pesos Only (Php290,000,000.00).

As of September 23, 2021, ALI already disbursed the total net proceeds amounting to Two Hundred Ninety Million Pesos Only (Php290,000,000.00), in accordance with its Reinvestment plan.

The details of the disbursement are as follows:

Proceeds from Sale of TP Cebu, Sept 24, 2020 Less: Disbursements from July 1 to September 23, 2021 Balance of Proceeds from Sale of TP Cebu as of September 23, 2021 Php290,000,000.00 290,000,000.00

Thank you.

Very truly yours,

Augusto D. Bengzon

Ayala Land, Inc.

Treasurer and Chief Finance Officer

Ma. Teresa R. Famy

AREIT, Inc.

Chief Finance and Compliance Officer

SEP 2 3 2021 at Makati City, affiants exhibiting to SUBSCRIBED AND SWORN to before me this me their identification documents as follows:

Name AYALA LAND, INC. **Competent Evidence of Identity** 

**Date and Place Issued** 

Represented by:

Augusto D. Bengzon

TIN: 000-153-790-000 Passport No. P4323352B

08 Jan 2020/ DFA NCR East

AREIT, Inc.

TIN: 006-346-689-000

Represented by:

Ma. Teresa R. Famy Driver's License No. D06-97-186463 Expiration Date 05 Dec 2023

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Notarial DST pursuant Sec. 188 of the Tax Cook affixed on Notary Public's cupy ESE D.G. MARTIREZ-CRUZ

Notary Public - Makati City Appt. No. M-154 until December 31, 2021 Rell of Attorneys No. 60896

BP No. 136246 – 12/21/2020 - Makati City

13 No. 8533969ME – 01/04/2021 - Makati City

14 Compliance No. VI –0009482 – 06/20/2018 **NOTARY PUBLIC** ROLL NO. 60896 28th Floor, Tower One and Exchange Plaza

Ayala Triangle, Ayala Avenue Makati City, Philippines



SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines Tel: (632) 8891 0307 Fax: (632) 8819 0872 ey.com/ph BOA/PRC Reg. No. 0001, August 25, 2021, valid until April 15, 2024 SEC Accreditation No. 0012-FR-5 (Group A), November 6, 2018, valid until November 5, 2021

# STRICTLY CONFIDENTIAL

#### REPORT OF FACTUAL FINDINGS

AYALA LAND, INC.

31st Floor, Tower One & Exchange Plaza Ayala Triangle, Ayala Avenue, Makati City

Attention: Mr. Augusto D. Bengzon

Chief Finance Officer

Dear Mr. Bengzon:

We have performed the procedures agreed with you and enumerated below with respect to the attached first tranche of the Final Report as at **September 23, 2021** on the use of the proceeds from the sale of Teleperformance Cebu ("TP Cebu") to AREIT, Inc. ("AREIT") on **September 15, 2020**. The net proceeds from the sale amounted to P1.45 billion and out of this amount, P290.00 million was received on **September 24, 2020**. The procedures were performed solely to enable the Company to comply with the Philippine Stock Exchange, Inc.'s (PSE) requirement to submit an external auditor's certification on the information being presented by the Company relating to the use of proceeds. Our engagement was undertaken in accordance with the Philippine Standard on Related Services 4400, *Engagements to Perform Agreed-Upon Procedures Regarding Financial Information*. These agreed-upon procedures and results thereof are summarized as follows:

- 1. Obtain the first tranche of the Final Report on Use of Proceeds from the sale of Teleperformance Cebu to AREIT, Inc. (the "Schedule") and perform the following:
  - Check the mathematical accuracy of the Schedule;
  - Check whether there are additions and disbursements in the schedule and compare with the schedule of application of proceeds;
  - On a sample basis, trace additions and disbursements to the supporting documents such as
    progress billings, bank statements, invoices, and official receipts, and agree the amount to the
    accounting records.
  - On a sample basis, inquire into and identify the nature of the additions and disbursements. Check
    if the disbursements were classified consistently according to its nature based on the schedule of
    sale of TP Cebu.



## We report our findings below:

- 1. We checked the mathematical accuracy of the Schedule, no exceptions noted.
- 2. We traced the amounts disbursed by the Company during the period for the following projects amounting to ₱290.00 million to the progress billings, invoices and official receipts and agreed the amount to the accounting records. No exceptions noted.

Project Name	Amount
Andacillo	₱84,400,000.00
The Courtyards	60,470,000.00
Arbor Lanes	18,300,000.00
Garden Court Residences	37,100,000.00
Cerilo	21,800,000.00
Ardia	11,208,000.00
Park Cascades 1&2	55,120,805.31
ryne Enterprise Plaza	1,601,194.69
	₱290,000,000.00

3. There were no additions during the period. Further, we inquired into and identified the nature of the disbursements. We checked if the disbursements were classified consistently according to its nature based on the schedule of planned use of TP Cebu proceeds as documented in the Amended Reinvestment Plan dated August 31, 2021. We have noted that the abovementioned projects were included in the Amended Reinvestment Plan, and the amounts disbursed to these companies have not exceeded the planned use. No exceptions noted.

Because the above procedures do not constitute either an audit or a review made in accordance with Philippine Standards on Auditing (PSA) or Philippine Standards on Review Engagements (PSRE), respectively, we do not express any assurance on the accounts of the Company or its financial statements, taken as a whole.

Had we performed additional procedures or performed an audit or review of the financial statements in accordance with PSA or PSRE, other matters might have come to our attention that would have been reported to you.



Our report is intended solely for the purpose set forth in the first paragraph of this report and for your information and is not to be used for any other purpose or to be distributed to any other parties who have not agreed to the procedures and taken responsibility for the sufficiency of the procedures for their purposes. This report relates only to the report on the Company's use of proceeds from the offering and items specified above and do not extend to any financial statements of the Company taken as a whole.

SYCIP GORRES VELAYO & CO.

Michael C. Sabado

Partner

CPA Certificate No. 89336

SEC Accreditation No. 0664-AR-4 (Group A),

November 11, 2019, valid until November 10, 2022

Tax Identification No. 160-302-865

BIR Accreditation No. 08-001998-073-2020,

December 3, 2020, valid until December 2, 2023

PTR No. 8534357, January 4, 2021, Makati City

### ACKNOWLEDGMENT

REPUBLIC OF THE PHILIPPINES ) MAKATI CITY ) S.S.

I certify that on <u>SEP 2.3 2022</u> fore me a notary public duly authorized in the city named above to take acknowledgments, personally appeared:

<u>Name</u>	Competent Evidence of Identity	Date / Place Issued
Michael C. Sabado	P1178919B	March 25, 2019/DFA

who were identified by me through competent evidence of identity to be the same person described in the foregoing instrument, who acknowledged before me that their signatures on the instrument were voluntarily affixed by them for the purposes stated therein, and who declared to me that they have executed the instrument as their free and voluntary act and deed.

IN WITNESS WHEREOF, I hereunto set my hand and affix my notarial seal on the date and at the place above written.

Doc. No. 41%
Page No. 45;
Book No. 10%

Series of 2021.

A TV. JOSHVA P. LAPUZ
M. Lary Public for and in Makati City
Appendment No. 1-66 until 12/31/2021
FIR. J. 615512, Jan. 4.2021 Until Dec. 31, 2021 Makati City
Rell No. 45790, IBP, Lifetime N. 04897
MCLE No VI-0016565 / Jan. 14, 2019
C/F Fedman Suites, 199 Salcedo Street,

Legaspi Village, Makati City